



# Lifelong Sequential Modeling for User Response Prediction

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May 2019



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# User Response Prediction



- Predict the probability of positive user response
  - Feature  $\mathbf{x}$ , including side-information and **previous behaviors**
  - Label  $y$
  - Output  $\Pr(y = 1|\mathbf{x})$

Response Type	Prediction Goal	Abbreviation
Click	Click-through Rate	CTR
Conversion	Conversion Rate	CVR

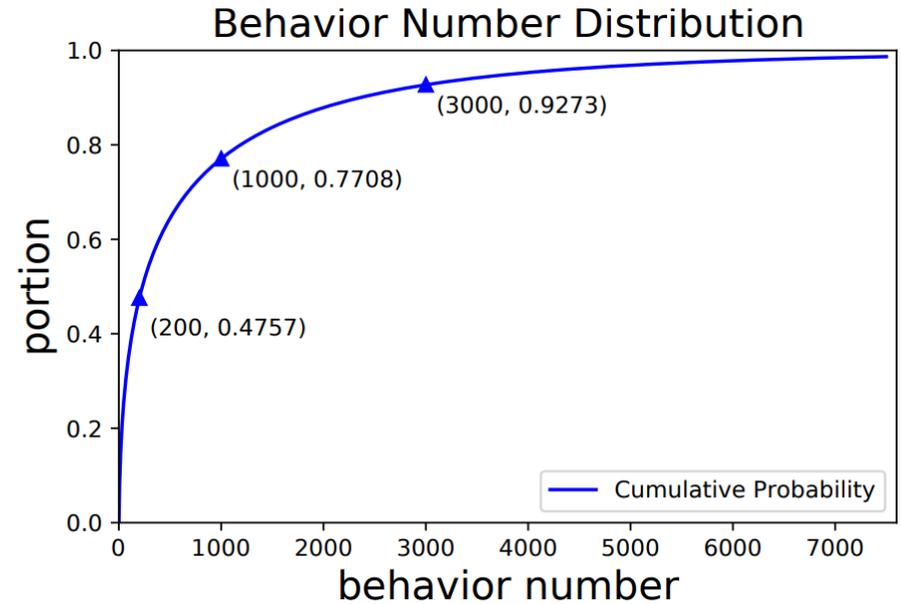
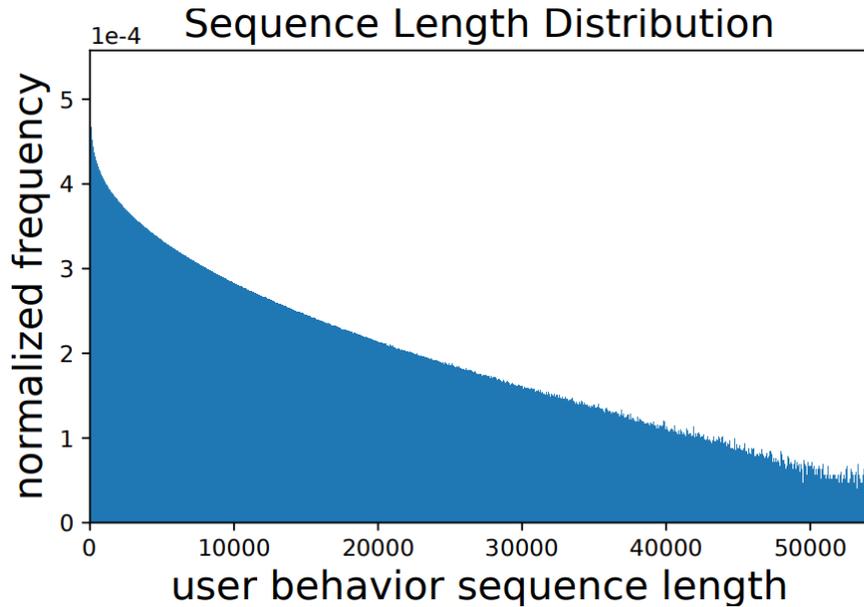
# Sequential Modeling for User Behaviors



- Sequential user modeling
  - Conduct a comprehensive **user profiling** with the **historical user behaviors** and other side information and represent it in a unified framework.
- Usage
  - User targeting in online advertising
  - User behavior prediction
- Characteristics of user behaviors
  - Intrinsic and multi-facet user interests
  - Dynamic user interests and tastes
  - Multi-scale *sequential dependency* within behavior history



# Analysis of User Behaviors (Alibaba)



# Related Works



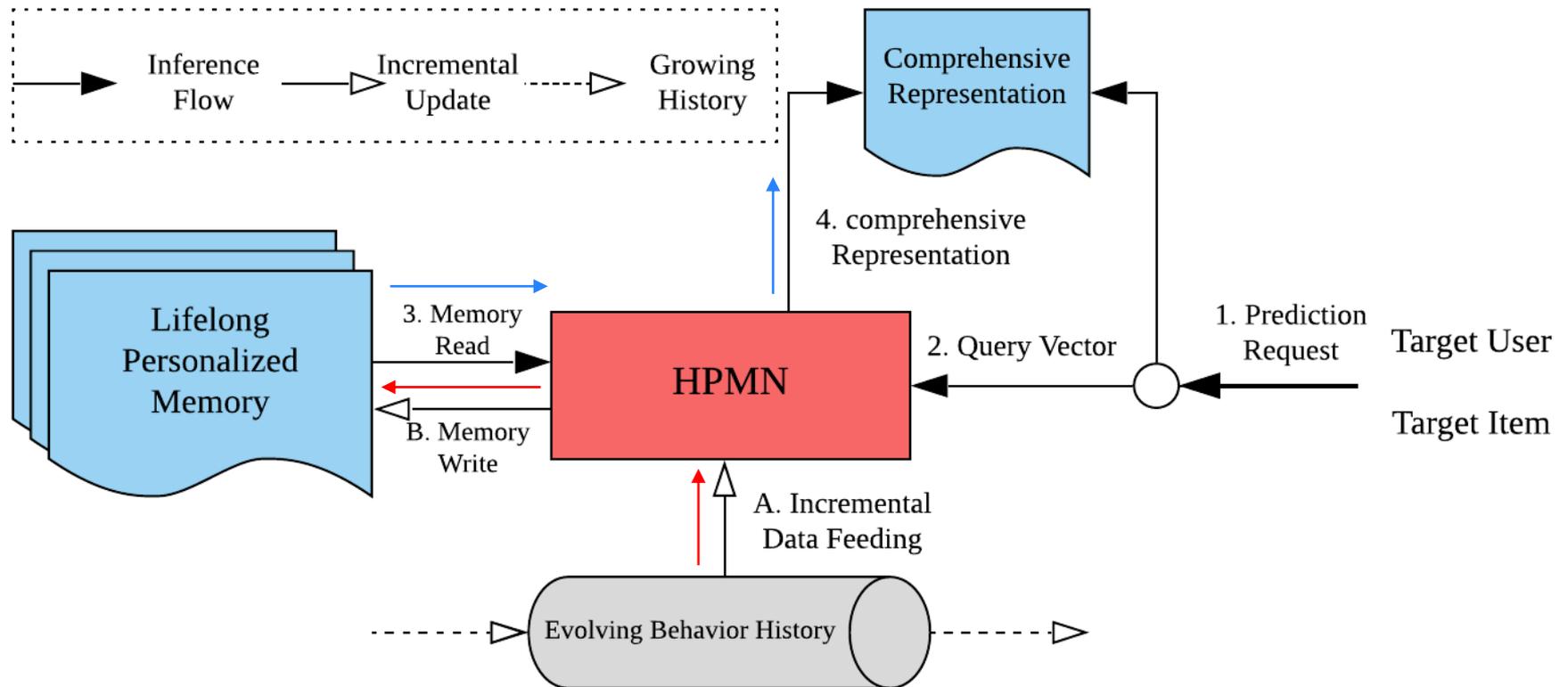
- Aggregation-base methods: **w/o considering sequential dependencies**
  - Matrix factorization (KDD'09)
  - SVD and other variants (KDD'09, KDD'13)
- State-based methods: **simple state and transition assumption**
  - Markov chain models (WWW'10, ICDM'16, RecSys'16)
- Deep learning methods: **cannot handle long-term behavior sequences**
  - Recurrent neural network models (ICLR'16, CIKM'18)
  - Convolutional neural network models (WSDM'18)

# Lifelong Sequential Modeling



- Definition of Lifelong Sequential Modeling (LSM)
  - LSM is a process of continuous (online) user modeling with sequential pattern mining upon the lifelong user behavior history.
- Characteristics
  - supports **lifelong** memorization of user behavior patterns
  - conducts a **comprehensive** user modeling of intrinsic and dynamic user interests
  - continuous **adaptation** to the up-to-date user behaviors

# Framework of LSM



**Figure 2: The LSM framework.**

# HPMN Model



- Hierarchical Periodical Memory Network, HPMN

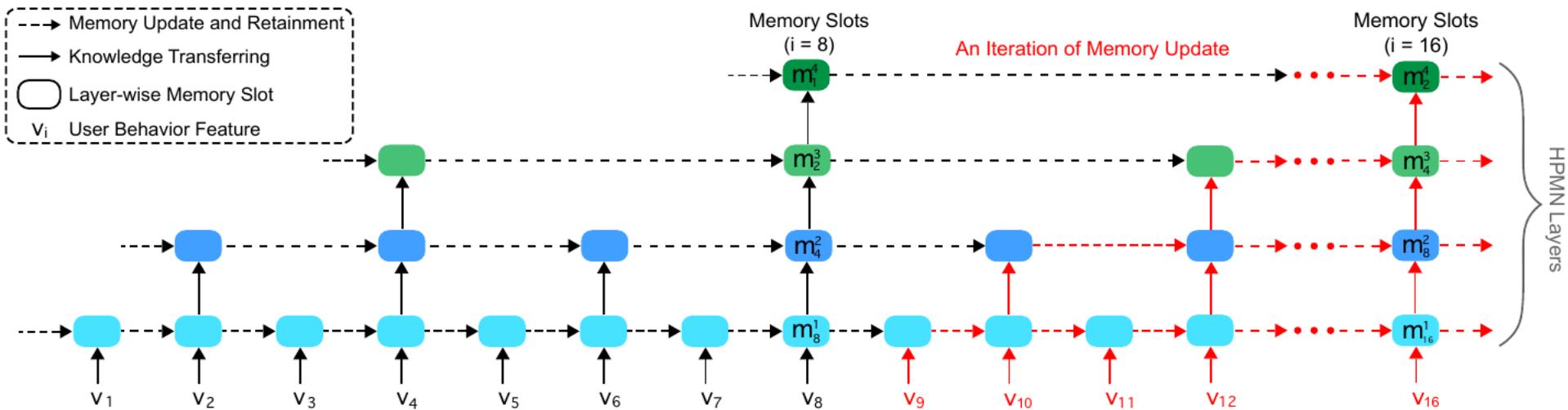
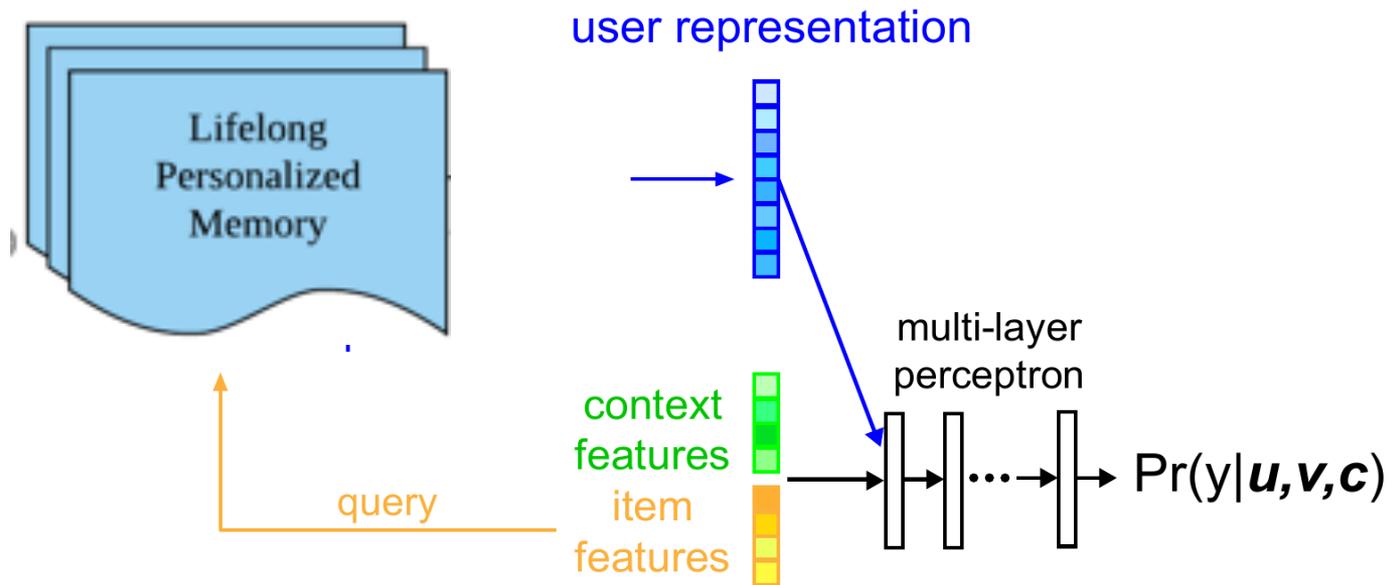


Figure 3: The framework of HPMN model with four layers maintaining user memory in four ( $D = 4$ ) memory slots. The update period  $t^j$  of  $j$ -th layer follows an exponential sequence  $\{2^{j-1}\}_{j=1}^D$  as an example. The red part means the incremental updating mechanism; the dotted line means the periodic memorization and forgetting.

# User Response Prediction



- Real-time query only on the maintained user memory
  - w/o inference over the whole user behavior sequence online



**Figure 4: The overall user response prediction.**

# R/W Operations



- The content in the  $j$ -th memory slot at step  $i$ 
  - $\{\mathbf{m}_i^j\}_{j=1}^D$
- Memory query and attentional **reading**
  - Given the query vector of the target item  $\mathbf{v}$
  - Calculate the attention weight  $w^j = E(\mathbf{m}^j, \mathbf{v})$  for each  $j$ -th memory slot
  - User representation  $\mathbf{r} = \sum_j^D w^j \cdot \mathbf{m}^j$  at step  $i$
- Periodical and gate-based (soft) **writing**

$$\mathbf{m}_i^j = \begin{cases} g^j(\mathbf{m}_i^{j-1}, \mathbf{m}_{i-1}^j) & \text{if } i \bmod t^j = 0, \\ \mathbf{m}_{i-1}^j & \text{otherwise,} \end{cases}$$

# HPMN Model Training



- Offline model training
- Online memory maintaining
- Loss functions
  - Cross entropy loss
  - Memory covariance regularization
    - To enlarge covariance between each pair of memory slots
    - Help deal with multi-facet user interests
  - Parameter regularization

# Experiment Setup



- Datasets

**Table 2: The dataset statistics.  $T$ : length of the whole lifelong sequence (maximal length in the dataset).  $s$ : length of recent behavior sequence.**

Dataset	Amazon	Taobao	XLong
User #	192,403	987,994	20,000
Item #	63,001	4,162,024	3,269,017
$s$	10	44	232
$T$	100	300	1,000

short ←→ long  
Sequence length

- Evaluation metrics

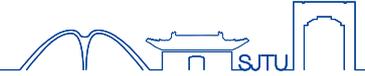
- AUC
- Log-loss

# Compared Models



1. Aggregation-based methods
  1. DNN: utilizes sum-pooling for user behaviors
  2. SVD++: latent factor model
2. Short-term behavior modeling methods
  1. GRU4Rec: recurrent neural network model
  2. Caser: convolutional neural network model
  3. DIEN: dual RNN model w/ attention mechanism
  4. RUM: key-value memory network model
3. Long-term behavior modeling methods
  1. LSTM: long-short term memory model
  2. SHAN: hierarchical attention-based model
  3. HPMN: our model

# Experiment Results



**Table 4: Performance Comparison.** (\* indicates  $p$ -value  $< 10^{-6}$  in the significance test.  $\uparrow$  and  $\downarrow$  indicates the *performance* over lifelong sequences (with length  $T$ ) is better or worse than the same model over short sequences (with length  $s$ ). AUC: the higher, the better; Log-loss: the lower, the better. The second best performance of each metric is underlined.)

Model Group	Model	Len.	AUC			Log-loss		
			Amazon	Taobao	XLong	Amazon	Taobao	XLong
Group 2	GRU4Rec	$s$	0.7669	0.8431	0.8716	0.5650	0.4867	0.4583
	Caser	$s$	0.7509	0.8260	0.8467	0.5795	0.5094	0.4955
	DIEN	$s$	0.7725	0.8914	<u>0.8725</u>	0.5604	0.4184	<u>0.4515</u>
	RUM	$s$	0.7434	0.8327	0.8512	0.5819	0.5400	0.4931
Group 1	DNN	$T$	0.7546	0.7460	0.8152	0.6869	0.5681	0.5365
	SVD++	$T$	0.7155	0.8371	0.8008	0.6216	0.8371	1.7054
Group 2	GRU4Rec	$T$	0.7760 $\uparrow$	0.8471 $\uparrow$	0.8702 $\downarrow$	0.5569 $\uparrow$	0.4827 $\uparrow$	0.4630 $\downarrow$
	Caser	$T$	0.7582 $\uparrow$	0.8745 $\uparrow$	0.8390 $\downarrow$	0.5704 $\uparrow$	0.4550 $\uparrow$	0.5050 $\downarrow$
	DIEN	$T$	<u>0.7770</u> $\uparrow$	<u>0.8934</u> $\uparrow$	0.8716 $\downarrow$	<u>0.5564</u> $\uparrow$	<u>0.4155</u> $\uparrow$	0.4559 $\downarrow$
	RUM	$T$	<u>0.7464</u> $\uparrow$	<u>0.8370</u> $\uparrow$	0.8649 $\uparrow$	0.6301 $\downarrow$	0.4966 $\uparrow$	0.4620 $\uparrow$
Group 3	LSTM	$T$	0.7765	0.8681	0.8686	0.5612	0.4603	0.4570
	SHAN	$T$	0.7763	0.8828	0.8369	0.5595	0.4318	0.5000
	HPMN	$T$	<b>0.7809*</b>	<b>0.9240*</b>	<b>0.8929*</b>	<b>0.5535*</b>	<b>0.3487*</b>	<b>0.4150*</b>

# Visualized Analysis



# Conclusion



- First work proposes lifelong sequential modeling
- Construct hierarchical periodical memory network to model long-term sequential dependency
- Dynamic read-write operations
- Significantly improved the performance
- Acknowledgement
  - Alibaba Innovation Research (AIR)
  - National Natural Science Foundation of China

